

# H.P. STARR

LUMBER COMPANY

## COUNTER SALESPERSON LUMBER/BUILDING MATERIALS (FULL-TIME \* EVANS CITY LOCATION)

### RESPONSIBILITIES INCLUDE:

- Providing friendly, quality service to our customers in-person, over the phone, and via email
- Assisting customers in determining their building material needs
  - Preparing quotes and placing orders in a timely manner
    - Processing cash and charge sales
- Maintaining product knowledge through manufacturer training
  - Scheduling delivery of orders

### PREFERRED EXPERIENCE:

- Retail sales experience with a feature-benefit focus

### PAY DESCRIPTION:

Competitive wage and incentive based on work experience and performance

### JOB DETAILS

- Full-Time (*In-person*)
- Retail Hours (*Monday-Saturday*)
- Every Other Saturday (*8am-12pm*)
  - Off Sundays
- Overtime Opportunities

### BENEFITS

- Competitive Wage & Incentive
- Medical, Dental, Life, & Disability Coverage
  - 401K w/Match
- Vacation Time & Paid Holidays
  - Employee Discount

### WHY H.P. STARR LUMBER?

- We are established (*Since 1946*)
- Family-owned & operated atmosphere
- Active supporters within our community

## JOB OPPORTUNITY SNAPSHOT

### WHAT IS A COUNTER SALESPERSON?

*Our Counter Salespeople work with homeowners and professional customers to determine which lumber and building materials best fit their needs.*

### AN IDEA OF THE DAY-TO-DAY...

- Work to find the best product(s) for their customers
- Develop design solutions for a variety of projects
- Field questions regarding products and pricing
- Utilize available resources to maintain current product knowledge

